

# Tetsuya HOSHINO

ASSOCIATE PROFESSOR OF ECONOMICS AT KYOTO UNIVERSITY

✉ tetsuyahoshino137@gmail.com | 🏠 www.tetsuyahoshino.com

## Affiliation

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Associate Professor of Economics  
2025–

**Kyoto University**

Assistant Professor of Economics  
2019–2025

**Instituto Tecnológico Autónomo de México (ITAM)**

## Education

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Ph.D. in Economics  
2019

**Penn State University**

## Publications

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Bargaining and Information Acquisition  
(with Kalyan Chatterjee and Miaomiao Dong)

*American Economic Journal: Micro* (2025)

Multi-Agent Persuasion: Leveraging Strategic Uncertainty

*International Economic Review* (2022)

Third-Party Policing on Organized Crime: An Evaluation of the Yakuza Exclusion Ordinances  
(with Takuma Kamada)

*Journal of Quantitative Criminology* (2021)

Repeated Coordination with Private Learning  
(with Pathikrit Basu, Kalyan Chatterjee, and Omer Tamuz)

*Journal of Economic Theory* (2020)

## Working Papers

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Rational Inattention and Endogenous Volatility: A Large Deviation Approach

with Takashi Ui

Elections with Opinion Polls: Information Acquisition and Aggregation

with Andrei Gomberg

Two-Sided Markets and Restricted Boltzmann Machines

with Romans Pancs

Indirect Enforcement and the Transformation of Organized Crime: Evidence from the Yakuza

with Takuma Kamada

Recursive Rational Inattention Is Entropic

with Henrique de Oliveira

Rational Inattention in Games

## Seminars/Conferences

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2025/26 Seoul National University  
Communication and Persuasion Workshop  
National Taiwan University  
Academia Sinica  
Kyoto University (KIER)  
Econometric Society World Congress

Seoul, Korea  
Tokyo, Japan  
Taipei, Taiwan  
Taipei, Taiwan  
Kyoto, Japan  
Seoul, Korea

2024/25 SAET Conference  
BRIC Conference

Ischia, Italy  
Mexico City, Mexico

	CETC	Montréal, Canada
	JSQPS Winter Meeting	Tokyo, Japan
	SEA Conference	Washington DC, US
	Johns Hopkins University	Baltimore, US
	São Paulo School of Economics – FGV	São Paulo, Brazil
	Econometric Society Economics and AI+ML Meeting	Ithaca, US
2023/24	SING Conference	Besançon, France
	Social Choice and Welfare Conference	Paris, France
	Kyoto University	Kyoto, Japan
	University of Rochester	New York, US
	Kyoto Autumn Workshop	Kyoto, Japan
	ITAM	Mexico City, Mexico
2022/23	Stony Brook International Conference	Stony Brook, US
	Korea University	Seoul, Korea
	Kyoto University	Kyoto, Japan
	CETC	Vancouver, Canada
	ITAM	Mexico City, Mexico
	Econometric Society Asian Meeting	Tokyo, Japan
2021/22	Stony Brook International Conference	Stony Brook, US
	Osaka University (ISER)	Osaka, Japan
	BRIC Conference	Prague, Czechia
2020/21	Hitotsubashi Summer Institute	online
	Econometric Society World Congress	online
2019/20	COMSOC	online
	ITAM	online
	Penn State University	online
	University of Rochester	online
2018/19	Cornell University	Ithaca, US
	Koç University	Istanbul, Turkey
	CERGE-EI	Prague, Czechia
	Bocconi University (Decision Sciences)	Milan, Italy
	Kyoto University (KIER)	Kyoto, Japan
	ITAM	Mexico City, Mexico
	Midwest Economic Theory Conference	Nashville, US
2017/18	Econometric Society North American Meeting	St. Louis, US

## Teaching

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Kyoto U.	Game Theory (Graduate)	2025
ITAM	Game Theory (Graduate)	2020–23, 2025
	Advanced Microeconomics (Undergraduate)	2024
	Intermediate Microeconomics (Undergraduate)	2019–25

## Miscellaneous

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Language English (fluent) • Japanese (native)