

Tetsuya HOSHINO

ASSOCIATE PROFESSOR OF ECONOMICS AT KYOTO UNIVERSITY

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Affiliation

Associate Professor of Economics
2025–

Kyoto University

Assistant Professor of Economics
2019–2025

Instituto Tecnológico Autónomo de México (ITAM)

Education

Ph.D. in Economics
2019

Penn State University

Publications

Bargaining and Information Acquisition
(with Kalyan Chatterjee and Miaomiao Dong)

American Economic Journal: Micro (2025)

Multi-Agent Persuasion: Leveraging Strategic Uncertainty

International Economic Review (2022)

Third-Party Policing on Organized Crime: An Evaluation of the Yakuza Exclusion Ordinances
(with Takuma Kamada)

Journal of Quantitative Criminology (2021)

Repeated Coordination with Private Learning
(with Pathikrit Basu, Kalyan Chatterjee, and Omer Tamuz)

Journal of Economic Theory (2020)

Working Papers

Rational Inattention and Endogenous Volatility: A Large Deviation Approach

with Takashi Ui

Elections with Opinion Polls: Information Acquisition and Aggregation

with Andrei Gomberg

Estimating Pair-Specific Network Effects in Binary-Action Games: Two-Sided Markets via Restricted Boltzmann Machines

with Romans Pancs

Indirect Enforcement and the Transformation of Organized Crime: Evidence from the Yakuza

with Takuma Kamada

Seminars/Conferences

2025/26 Workshop on Search and Platform
Contract Theory Workshop
Keio University
Waseda University
CAU-NTU Conference
Seoul National University
Communication and Persuasion Workshop
National Taiwan University
Academia Sinica

Kyoto, Japan
Kyoto, Japan
Tokyo, Japan
Tokyo, Japan
Seoul, Korea
Seoul, Korea
Tokyo, Japan
Taipei, Taiwan
Taipei, Taiwan

	Kyoto University (KIER) Econometric Society World Congress	Kyoto, Japan Seoul, Korea
2024/25	SAET Conference BRIC Conference CETC JSQPS Winter Meeting SEA Conference Johns Hopkins University São Paulo School of Economics – FGV Econometric Society Economics and AI+ML Meeting	Ischia, Italy Mexico City, Mexico Montréal, Canada Tokyo, Japan Washington DC, US Baltimore, US São Paulo, Brazil Ithaca, US
2023/24	SING Conference Social Choice and Welfare Conference Kyoto University University of Rochester Kyoto Autumn Workshop ITAM	Besançon, France Paris, France Kyoto, Japan New York, US Kyoto, Japan Mexico City, Mexico
2022/23	Stony Brook International Conference Korea University Kyoto University CETC ITAM Econometric Society Asian Meeting	Stony Brook, US Seoul, Korea Kyoto, Japan Vancouver, Canada Mexico City, Mexico Tokyo, Japan
2021/22	Stony Brook International Conference Osaka University (ISER) BRIC Conference	Stony Brook, US Osaka, Japan Prague, Czechia
2020/21	Hitotsubashi Summer Institute Econometric Society World Congress	online online
2019/20	COMSOC ITAM Penn State University University of Rochester	online online online online
2018/19	Cornell University Koç University CERGE-EI Bocconi University (Decision Sciences) Kyoto University (KIER) ITAM Midwest Economic Theory Conference	Ithaca, US Istanbul, Turkey Prague, Czechia Milan, Italy Kyoto, Japan Mexico City, Mexico Nashville, US
2017/18	Econometric Society North American Meeting	St. Louis, US

Teaching

Kyoto U.	Introductory Seminar (Undergraduate)	2026
	Microeconomics (Graduate)	2026
	Game Theory (Graduate)	2025-26
ITAM	Game Theory (Graduate)	2020-23, 2025
	Advanced Microeconomics (Undergraduate)	2024

Miscellaneous

Language English (fluent) • Japanese (native)